



STATE OF WISCONSIN
Department of Employee Trust Funds
Robert J. Conlin
SECRETARY

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May 25, 2017

Tom Pabich
Navitus Health Solutions
2601 West Beltline Highway, Ste. 600
Madison, WI 53713
Tom.Pabich@Navitus.com

Subject: Intent to Award, Third Party Administrative Services for the State of Wisconsin Pharmacy Benefit Programs

Dear Mr. Pabich:

On May 24, 2017, the Wisconsin Group Insurance Board (Board) granted authority to the Secretary of the Wisconsin Department of Employee Trust Funds (ETF) to issue an intent to award the contract for Third Party Administrative Services for the State of Wisconsin Pharmacy Benefit Programs (RFP ETG0013) to Navitus Health Solutions (Navitus) for the period of July 1, 2017 through December 31, 2018, with the potential for three (3), two (2)-year extensions (through December 31, 2024), subject to successful contract and cost reduction negotiations between Navitus and ETF. The bid abstract for this solicitation is attached.

Due to the time sensitive nature of an executed contract, the Board approved that the Secretary be allowed to issue an intent to award to the second ranked vendor, OptumRx, if contract negotiations fail or extend beyond a reasonable period of time with Navitus. As a result, ETF expects contract negotiations to make reasonable progress toward conclusion by June 23, 2017.

This letter is only a notice of intent to contract and does not constitute a contractual commitment.

Respectfully,

Beth Bucaida
Purchasing Agent - Senior
Wisconsin Department of Employee Trust Funds
Direct Line: (608) 267-3933
Email: ETFSMBProcurement@etf.wi.gov

Attachment: ETG0013 Bid Abstract

cc: - RFP Proposers: American Health Care, BeneCard, MedImpact, OptumRx,
Pharmacy Benefit Dimensions, and Pharmastar
- RFP Evaluation Committee
- ETF Procurement File, ETF Secretary's Office, ETF Office of Legal Services

Wisconsin Department of Employee Trust Funds

FINAL BID ABSTRACT

RFP ETG0013 Third Party Administrative Services for the State of Wisconsin Pharmacy Benefit Programs

	American Health Care	BeneCard PBF	Navitus Health Solutions	OptumRx	Pharmacy Benefit Dimensions	Pharmastar PBM
A. GENERAL QUESTIONNAIRE (300 pts. available)	98.50	92.00	238.50	209.58	167.42	136.25
B. TECH. QUESTIONNAIRE (500 pts. available)	144.75	127.50	353.75	271.50	175.25	227.50
Total (A + B)	243.25	219.50	592.25	481.08	342.67	363.75
C. VENDOR PRESENTATION (500 pts. available)			336.00	315.25		193.75
TOTAL (A + B + C)			928.25	796.33		557.50
D. COST w/ BAFO (lowest cost received the max. of 200 pts.)*			185.50	200.00		162.10*
TOTAL (A + B + C + D)			1,113.75	996.33		719.60*

*The Evaluation Committee did not request a BAFO from Pharmastar.

- The top three scoring vendors (general & technical questionnaire scores) were asked to give presentations. The lowest three scoring vendors were eliminated from further review.

- Notice of Intent to Award: On May 24, 2017, the Group Insurance Board awarded a Notice of Intent to Award the contract to Navitus.